

# DEAL WITH THE SPECIALISTS IN DELIVERING COMPRESSED AIR. NOT HOT AIR.











## PILOT AIR PROMISES EXPERTISE, SUPPORT AND VALUE – AND THAT'S EXACTLY WHAT WE DELIVER.

We are the compressed air specialists you can rely on for quality products, superior service and installation and skilled technical support.

Because, to speak quite frankly, at Pilot Air we don't talk a lot of hot air to shift an inferior product for a quick buck.

Our focus for over three decades has been on quality and longevity; in our products, in our service and in the relationships we build with our customers.

We admit we aren't the cheapest, and we don't aim to be, because Pilot Air offers high quality equipment that is built to last and also provides comprehensive parts and technical support to ensure you achieve a better whole-of-life-cost on your compressed air system.

We back that with the expertise to accurately assess your business needs and deliver exactly the compressed air system to suit your specific requirements and increase your efficiencies and reduce energy costs.

And because we offer a comprehensive range of quality compressed air delivery systems and parts, our focus isn't on selling what we have – it's on providing what your business needs.







## **ABOUT PILOT AIR**

Established in Sydney in 1980, Pilot Air provides the services of a dynamic team, experienced in the manufacture, service and sales of air compressors, that delivers the best in equipment, parts and customer support.

A proudly Australian-owned company for over 30 years, Pilot Air is now a major market presence that supplies and services the compressed air needs of industry and agriculture in Australia and the South Pacific through one of the most comprehensive distribution and service networks in the industry.

To achieve this, we offer committed and experienced teams that operate in internal and external sales, customer service, after-sales product service and manufacturing, testing and warehousing to ensure our customers' requirements are always met.

# WE OFFER THE EXPERTISE YOU WANT

At Pilot Air, we offer unrivalled product expertise because we are compressed air specialists who design, manufacture and specify compressed air products to meet the highest standards in durability and reliability.

Our skilled sales and technical staff are uniquely equipped to advise on the correct products for your requirements, ensuring a maximum return on your investment through our range of highly energy-efficient products that deliver long-lasting reductions in energy costs.

And our custom-build manufacturing capability, which also reflects our in-house compressed air expertise, ensures you are guaranteed the precise solution to your compressed air requirements.









# Our focus isn't on selling what we have – it's on providing what your business needs.

# WE PROVIDE THE SUPPORT YOU NEED

Even when the correct compressed air products and systems have been specified, incorrect installation can result in inefficiencies.

With Pilot Air's experienced technical team and extensive service network you can rest assured you will receive the qualified installation essential to eliminate energy loss, minimise your system costs and ensure efficient and correct operation of your compressed air system.

Our national service network of over 50 technicians is on-call across Australia and, combined with our comprehensive spare parts supply, can help reduce the whole-of-life cost of your compressed air system by ensuring your system provides reliable ongoing operation and continually generates profitability for your business.

# WE DELIVER THE VALUE YOU DEMAND

In the world of compressed air systems, value is not about low-cost.

It's about receiving the right advice, the right products and the right support that ensures you have a trouble-free, long-life compressed air system that minimises downtime, maximises performance, delivers long-lasting investment value and makes life easier in your business.

At Pilot Air, we know the meaning of true value and we deliver it every day through our supply of the quality equipment, experienced service, technical support and spare parts availability your business demands of your compressed air system and its system provider.











## EXPERTISE. SUPPORT. VALUE.

If these three qualities are as important to your business as they are to ours, and you require quality compressed air delivery products and expert services, please call Pilot Air today to discuss how we can assist you.

For more information, you can also visit our website at www.pilotair.com.au

## NSW - Head Office & Manufacturing

115 Beaconsfield St, Silverwater, NSW 2128 **P** (02) 9648 3099 **F** (02) 9648 3362

#### **NSW - Service & Spare Parts**

21-25 Stubbs Street, Auburn, Sydney NSW 2144 **P** (02) 9648 3099 **F** (02) 9648 3362

## VIC

**P** 1300 667 579 **F** (02) 9648 3362

#### QLD

2/339 Archerfield Road, Richlands QLD, 4077 **P** (07) 3279 1213 **F** (07) 3375 7388

## **SA (Statewide Agencies)**

Grand Junction Rd, Mansfield Park, SA 5012 **P** 1300 667 579 **F** (08) 8347 4660

#### WA (Air & Power)

7-9 Fisher St, Belmont, WA 6104 **P** (08) 9424 2810 **F** (08) 9277 4040



www.pilotair.com.au